

Corporate Valuation Training

– delivered online

Intuition and Training the Street (TTS) have formed a unique partnership to deliver a series of interactive and practical modules on corporate valuation. These online courses will introduce and explore the primary corporate valuation methodologies that every corporate finance professional requires. Focusing on fundamental concepts and definitions, these courses will ensure that all incoming analysts and associates will have a solid foundation of valuation concepts.

The audience

- Entry-level and lateral hire investment banking analysts and associates without prior investment banking experience
- Other employees working in non-investment banking areas of a financial institution
- Students looking for a practical complement to theoretical corporate valuation classes



The benefits

- All online modules can be used as pre-work for entry-level valuation training programs offered by TTS.
- With real-world examples and case studies, the course provides an excellent introduction to the world of corporate valuation.
- Trainees will start from a more level playing field with a stronger foundation, allowing the live classroom training to be a more efficient, engaging learning experience.
- Self-paced instruction gives users the opportunity to focus on targeted material that they will need on the job.



Training the Street, Inc. provides live instruction in financial modeling and valuation training for finance professionals. Training the Street instruction demonstrates real-world applications of finance theory with practical examples and hands-on exercises. Training the Street employs the actual valuation analyses and financial modeling methodologies employed by Wall Street professionals (www.trainingthestreet.com).



Intuition is recognized as a leading professional education provider to the financial markets community. By combining an intimate knowledge of banking with educational expertise, Intuition provides a full spectrum of products and services to support customer learning requirements. Using this integrated approach, for the past 20 years Intuition has been successfully delivering education programs that cover capital markets and investment banking (www.intuition.com).

Bringing together investment banking and educational expertise

Corporate Valuation Modules



Module 1

Corporate Valuation – An Introduction

- Fundamentals of key valuation methodologies
- Key valuation concepts: Equity vs. Enterprise Value, importance of EBIT and EBITDA
- Normalizing financial results for non-recurring items

Module 2

Public Comparables Analysis

- Selecting the appropriate peer group and gathering financial information
- Calculating Market Value under the Treasury Stock Method and Enterprise Value
- Calculating multiples of both Equity and Enterprise Value
- Analyzing multiples from a peer group

Module 3

Acquisition Comparables Analysis

- Selecting the appropriate deal list and gathering financial information
- Calculating Offer Value and Transaction Value
- Premiums paid analysis
- Analyzing multiples from precedent transactions

Module 4

Discounted Cash Flow Analysis

- Strengths and considerations of a DCF analysis
- Deriving a Weighted Average Cost of Capital (WACC)
- Discounting unlevered free cash flows and terminal values (under both the exit multiple and perpetuity growth rate approach)
- Deriving a DCF valuation

Module 5

Merger Consequences Analysis

- Concept of affordability analysis
- Fundamentals of purchase accounting and the creation of goodwill
- Calculating accretion/dilution and credit rating impact under different financing scenarios

Module 6

Leveraged Buyout Analysis

- Concept of de-leveraging
- Common sources of funding for an LBO
- Understanding the differing viewpoints of LBO constituents (seller to lender to private equity investor)
- Calculating investment returns to a financial sponsor

Contact

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